

TechKnow

INVEST ROADSHOW

Sydney

Sofitel Sydney
Wentworth Hotel, NSW

Tuesday 19 March 2019

Notes

 #techknow19

8.15am	Arrival Tea and Coffee	
9.00am	Official Conference Opening Jaxon Crabb - Business Development Manager <i>Vertical Events</i>	
9.05am	PainChek Ltd Philip Daffas - CEO & Managing Director	PCK
9.20am	ClearVue Technologies Ltd Victor Rosenberg - Executive Director/ Chairman	CPV
9.35am	engage:BDR Ltd Ted Dhanik - Chief Executive Officer	EN1
9.50am	Shekel Brainweigh Ltd Danny Nadri - Regional Manager - Australia	SBW
10.05am	Skyfii Ltd Wayne Arthur - Chief Executive Officer	SKF
10.20am	Venture Capital in Australia Ian Gardiner - Investment Partner/Head of Business Development <i>Jelix Ventures</i>	
10.35am	MORNING TEA	
11.10am	First Graphene Ltd Warwick Grigor - Chairman	FGR
11.25am	NeuroScientific Biopharmaceuticals Ltd Matt Liddelov - CEO & Managing Director	NSB
11.40am	AML Technologies Andy Sales - Managing Director	
11.55am	CV Check Ltd Rod Sherwood - Chief Executive Officer	CVI
12.10pm	Tinybeans Group Ltd Eddie Geller - Chief Executive Officer	TNY
12.25pm	Identitii Ltd Nick Armstrong - Founder & CEO	ID8
12.40pm	Amaero Engineering Pty Ltd Stuart Douglas - Executive Director - Business Strategy & Development	
12.55pm	LUNCH	
1.45pm	Schrole Group Ltd Robert Graham - Managing Director	SCL
2.00pm	ResApp Health Ltd Dr Tony Keating - Managing Director & CEO	RAP
2.15pm	Red Piranha Ltd Adam Bennett - Chief Executive Officer	
2.30pm	Revasum Inc Jerry Cutini - President & CEO	RVS
2.45pm	Altech Chemicals Ltd Shane Volk - CFO & Company Secretary	ATC
3.00pm	Alcidion Group Ltd Kate Quirke - Group Managing Director	ALC
3.15pm	Zip Co Ltd Tommy Mermelshtayn - Chief Strategy Officer	Z1P
3.30pm	BDO Investment Panel Discussion	
4.00pm	CONFERENCE DRINKS	
4.30pm	CONFERENCE CLOSE	



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Sydney, NSW

Tuesday 19 March 2019
Sofitel Sydney Wentworth

Melbourne, VIC

Thursday 21 March 2019
Grand Hyatt Hotel



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Alcidion Group Ltd (ASX:ALC) is a leading global provider of healthcare IT software and services. Its leading-edge technology assists clinicians to deliver healthcare more efficiently and improve outcomes for patients by integrating data and using AI and predictive analytics to alert clinicians to risks, in real time, as well as improve management of patient flow, hospital resources and clinical communication. Its three main products – Miya Precision, Patientrack and Smartpage – are used by healthcare organisations across Australia, NZ and the UK. Over the past 12 months Alcidion has made several acquisitions, expanded its international customer base. In H1 FY19 it has grown its revenue six-fold (compared to PCP), with \$14.8 million contracted revenue to be recognised in FY19, and a further \$27.4 million to be realised over the next five years, supporting the company in its transition to profitability. [Visit the Alcidion website at www.alcidion.com](http://www.alcidion.com)

Altech Chemicals Ltd (ASX:ATC) is aiming to become one of the world's leading producers of 99.99% (4N) high purity alumina (HPA) (Al₂O₃) through the construction and operation of a 4,500tpa HPA plant at Tanjung Langsat Industrial Complex, Johor, Malaysia. Feedstock for the HPA plant will be sourced from the Company's 100%-owned kaolin deposit at Meckering, Western Australia. HPA is a high-value, high margin and highly demanded product as it is the critical ingredient required for the production of synthetic sapphire. Synthetic sapphire is used in the manufacture of substrates for LEDs; semiconductor wafers used in the electronics industry; and scratch-resistant sapphire glass used for wristwatch faces, optical windows and smartphone components. An emerging use for HPA is as a coating for lithium-ion battery separators. There is no substitute for HPA in the manufacture of synthetic sapphire. Altech is fast-tracking the development of its HPA project after securing a 10-year off-take agreement with Mitsubishi for 100% of its proposed HPA production. [Visit the Altech Chemicals website at www.altechchemicals.com](http://www.altechchemicals.com)



Altech Chemicals Limited



Amaero International is recognised as world leaders in 3D printing of precision metal components for Aerospace and Defence purposes. Their proprietary processes and knowhow has led them to an enviable position of being accredited suppliers to such companies as Boeing, Raytheon, Northrop Grumman, Thales & Virgin Australia. Amaero's heritage in this rapidly growing sector is impressive, being the first company in the world to 3D manufacture high temperature critical parts for jet engines and the first company to 3D print an aerospike rocket engine. Today Amaero leads the industry in the range of 3D printed alloys that meet aerospace standards and is developing new IP in precision 3D printing machines and proprietary super alloys used in 3D printing for precision components. Due to the demand from their Defence and Aerospace clients, Amaero must now scale their operations to include multiple international footprints. Backed by 40+ research scientist from Monash University Centre for Additive Manufacturing, Amaero is positioned globally as the go to company for complex certified aviation and defence components. Amaero welcomes the opportunity to present their Pre-IPO and IPO investment strategy to the Techknow Invest Roadshow attendees. [Visit the Amaero website at www.amaero.com.au](http://www.amaero.com.au)

AML Technologies (AMLT) is an innovative and revolutionary parts manufacturer for the industrial application. The ground breaking use of wire-arc Additive Manufacturing (WAM) welding techniques for 3D printing creates large metal parts quickly and efficiently. The "patent pending" process is used to build parts layer by layer using a quick and efficient method, producing metal parts to the highest integrity. To date, large corporates in the aerospace sector have led the application of this technology due to the size of the components required and the use of exotic materials and the cost and the accessibility of the technology. The establishment of a WAM contract manufacturing service by AML Technologies in South Australia will provide smaller manufacturers in Australia and Asia with the access to this technology. AML's "patent pending" WAM technique is integrated with a specifically programmed welding robot to manufacture large metal parts from 3D computer aided drawings (3D CAD) to a near-net shape which is then machine finished. This process dramatically reduces wastage of raw materials such as solid cast and forged blocks of Titanium, Nickel, Stainless steel, Tool steels and Aluminium metals. [Visit the AML Technologies website at www.amltec.com](http://www.amltec.com)



ClearVue Technologies Ltd (ASX:CPV) has developed an advanced glazing technology and smart building material that aims to preserve glass transparency to maintain building aesthetics whilst generating electricity from clear windows. ClearVue operates in the Building Integrated Photovoltaic (BIPV) space which involves the integration of solar PV into glass and windows to provide a new renewable energy source from building facades and surfaces. Solar PV cells are incorporated around the edges of a triple glazed low-e insulated glazing unit (IGU). The lamination interlayer between the glass in that IGU incorporates ClearVue's patented proprietary nano and micro particles. The PV cells and interlayer then all operate in conjunction with a spectrally selective coating to redirect unwanted infra-red (IR) wavelength light to the edges of the IGU for collection and conversion into electricity whilst unwanted ultra-violet (UV) wavelength light is down-converted by the nano-particles to IR and this is directed to the edges for collection and conversion to electricity in the same way. [Visit the ClearVue website at www.clearvuepv.com](http://www.clearvuepv.com)

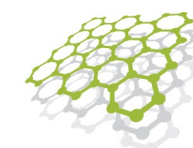
CV Check Ltd (ASX:CV1) is already a market leader in the emerging Australasian background screening industry. With an established client base that generated \$13.3m in revenue in calendar year 2018, it is an expanding business; growing revenue streams through the provision of its check products to employers, industry associations and individuals. It recently announced its maiden cash positive quarter and stands poised to take the next decisive steps in its evolving story. CVCheck has been operating for more than 10 years on the strength of a proprietary technology platform providing a comprehensive range of checks across the globe. [Visit the CVCheck website at www.cvcheck.com](http://www.cvcheck.com)



engage:BDR Ltd (ASX:EN1) is a market-leading, publicly-traded marketing technology company operating in Australia and the United States. Founded by executives from pioneering internet companies Myspace and LowerMyBills, the company has made a name for itself by developing innovative solutions for advertisers (brands and agencies) as well as content owners. Their holistic offering, which has been recognized by independent measurement companies comScore and Quantcast, spans display and video advertising across devices, and their influencer marketing platform, IconicReach, has been featured recently in publications including Forbes, Digiday, Ad Age, and Entrepreneur. The Company completed its listing on the ASX on 14 December 2017 after a significantly oversubscribed initial public offering ('IPO') which closed on 29 September 2017 raising \$10,000,000. [Visit the engage:BDR website at www.engagebdr.com](http://www.engagebdr.com)

First Graphene Ltd (ASX:FGR) Investment Highlights:

- Global leader in the commercialisation of Graphene into industry: FGR has a robust manufacturing and delivery platform which produces a high quality graphene material. This advanced material is being commercialised out of its WA facility for use in end-user market verticals. These include: Polymer liners for mining equipment and other wear liner applications; composites for leisure and recreational products, such as boats, and also for footwear. Future applications may include automotive coolants; fire retardants; and cement products. The number of applications is diverse and FGR is the only company able to provide the polymer and composites markets with bulk quantities of graphene material.
- Graphene is forecast to create a +\$300M materials market by 2022 that supports the downstream multi-billion dollar industries across transportation, construction, industrial products, energy storage and electronics. Addition of <1% PureGRAPH™ by weight typically gives >40% improvement in performance of key parameters e.g. tensile strength, abrasion resistance, thermal conductivity.
- Operating Graphene production facility in WA: Low capital cost and short timeline to construct a fully operational 100 tpa facility that has the potential to deliver \$10M in operating cash flow. Expansion capacity available to support global market opportunities as they move through the sales cycle. Sub \$2m to scale up and double capacity.
- Low manufacturing costs, secured greenfeed supply delivers high margin product: target economics are to secure margins of ~\$100/kg to convert the company to a cash breakeven operation in late 2019 and a growth business funded through to positive cash flow in 2020.
- Sales traction now coming through: commercial progress has been made with multiple market segments with high volume applications. Sales contracting in progress with multiple buyers to provide a steady stream of news flow.
- Focus on commercial sales and application of graphene into existing industries: while graphene is a new material, its applications are of considerable benefit to cost and effectiveness of existing products.



first graphene
The world's leading graphene company

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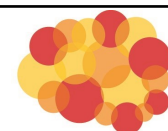
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Identitii Ltd (ASX:ID8) helps banks and corporates securely exchange information about the purpose, origin and beneficiaries of financial transactions using existing technology infrastructure and a private blockchain network. Our goal is to reduce the US \$2 trillion laundered through financial systems every year by providing a simple, secure and auditable way to Know Your Transaction. [Visit the Identitii website at www.identitii.com](http://www.identitii.com)



Jelix Ventures is a respected and valued source of early stage investment opportunities in world class Australian and New Zealand technology startups. With decades of hands-on entrepreneurial and startup investing experience, extensive contacts and unparalleled access to deal flow, Jelix is in an unmatched position to produce strong returns for investors and entrepreneurs. [Visit the Jelix Ventures website at www.jelix.vc](http://www.jelix.vc)

NeuroScientific Biopharmaceuticals Ltd (ASX:NSB) is a biotech company focused on developing novel peptide-based drugs, called Emtins, which have the potential to treat neurodegenerative conditions. Emtin peptides are modelled on the active sites of a protein expressed in the brain following brain injury. NSB's lead peptide candidate, EmtinB, is most advanced as a treatment for Alzheimer's disease. EmtinB has been shown to induce the survival and regrowth of neurons through binding to specific receptors expressed by neuronal cells. The peptide offers a novel therapeutic treatment pathway for neurodegenerative diseases that are currently without effective treatment options, such as Alzheimer's disease. [Visit the NeuroScientific Biopharmaceuticals website at www.neuroscientific.com](http://www.neuroscientific.com)



NeuroScientific
 BIOPHARMACEUTICALS



PainChek Ltd (ASX:PCK) PainChek's vision is to be first to market with innovative pain assessment products and services that improve quality of life for people in pain. PainChek® is the world's first pain assessment tool that has regulatory clearance in Australia and Europe. Using AI and facial recognition technology, PainChek® provides carers across multiple clinical areas with three important new clinical benefits: The ability to identify the presence of pain, when pain isn't obvious, to quantify the severity level of pain, when pain is obvious, and to monitor the impact of treatment to optimise overall care. [Visit the PainChek website at www.painchek.com](http://www.painchek.com)

Red Piranha is Australia's only dedicated next generation firewall manufacturer (United Threat Management solutions). Red Piranha develops, engineers and manufactures advanced Cyber security products for managed service providers (MSP's) and Enterprises. Concentrating in the small to medium business (SMB) sector its key advantage is giving businesses a high-end solution at a manageable price point to fight off cyber-crime, intrusion attempts and secure their data to meet modern compliance requirements. Red Piranha's crown jewel, Crystal Eye, identified as the industries most powerful Unified Threat Management (UTM) platform and is categorised as a full-featured network access control appliance and advanced UTM. Designed to be easy enough for enterprises to use and powerful enough for MSP's to see as a major game-changer when compared against competitors in the industry. [Visit the Red Piranha website at www.redpiranha.net](http://www.redpiranha.net)



Red Piranha
 unified threat management



ResApp Health Ltd (ASX:RAP) is developing digital healthcare solutions to assist doctors and empower patients to diagnose and manage respiratory disease. We are creating easy to use, affordable, clinically validated and regulatory approved diagnostic tools that only require a smartphone. Our solutions are designed to be easily integrated into existing telehealth solutions and we are also working on apps to provide respiratory disease diagnosis and management directly to consumers and healthcare providers. ResApp is similarly developing an app for the diagnosis of sleep apnea. ResApp was founded in September 2014 to commercialise technology developed by Associate Professor Udantha Abeyratne at The University of Queensland who has received funding by the Bill and Melinda Gates Foundation. [Visit the ResApp Health website at www.resapphealth.com.au](http://www.resapphealth.com.au)

Revasum Inc (ASX:RVS) specializes in the design and manufacturing of equipment used for the global semiconductor industry. Revasum's equipment helps drive advanced manufacturing technology for critical growth markets, including automotive, IoT, and 5G. Our product portfolio includes state of the art equipment for the grinding, polishing, and chemical mechanical planarization processes used to manufacture devices for those key end markets. All of Revasum's equipment is designed and developed in close collaboration with our customers. Learn how we create the equipment that generates the technology of today and tomorrow... [Visit the Revasum website at www.revasum.com](http://www.revasum.com)



Schrole Group Ltd (ASX:SCL) is an innovative provider of software solutions for the education sector. ISS-Schrole Advantage, the company's flagship recruitment software, is now widely recognised as the leading candidate management solution in the rapidly expanding international schools sector. This market leading position will be further improved by a number of upcoming enhancements including a new candidate matching algorithm being developed in partnership with Edith Cowan University. In the Australian market, the Schrole Cover application is widely used by schools for relief teacher placement. Schrole is now focused on leveraging this market position and the sophisticated IP developed for international markets to further enhance our domestic revenue opportunities. Schrole ETAS is also seeing exciting growth on the back of the resurgent mining sector and Schrole Verify's recent launch is yielding a pleasing market response. [Visit the Schrole website at www.schrolegroup.com](http://www.schrolegroup.com)

Shekel Brainweigh (ASX:SBW) is a global leader in developing weighing technology for the retail, healthcare and manufacturing markets. The company provides weighing solutions to blue-chip customers such as Toshiba, Fujitsu, Diebold Nixdorf and GE Healthcare. Shekel's stable performance has led to a solid track record with growing revenue (FY17, ending 31 December 2017: US\$18 million) and profitable core operations. Shekel Brainweigh is also developing a suite of new products aimed at meeting the challenges that traditional retailers face today, such as store automation and inventory issues. Shekel's "Product Aware Surface Technology" identifies the quantity and location of individual products on the shelf in real-time, providing instant feedback when an item is added or removed from a retail shelf. [Visit the Shekel Brainweigh website at www.shekelbrainweigh.com](http://www.shekelbrainweigh.com)



Skyfii Ltd (ASX:SKF) helps marketing, operations, and research teams measure, predict, and influence customer behaviour across the physical and the digital world. Thousands of shopping centres, airports, retailers, smart cities, universities, restaurants, and other venues, large and small, rely on Skyfii to improve venue performance and create better experiences for their visitors. As the world's most trusted omnidata intelligence company, Skyfii analyses billions of data points each month from venues across five continents. Skyfii's cloud-based software platform, called Skyfii IO, helps venues visualise trends from digital and physical data in a single system of record. Skyfii IO also provides location-and behavior-based communications software and tools to manage guest Wi-Fi across multiple locations. Skyfii augments this technology with its Data & Marketing Services group: a team of data science and marketing consultants who can help clients quickly and effectively get more value from their data. Bolstered by the stability and transparency that come from being a public company, Skyfii (ASX:SKF) aims to responsibly use technology to positively affect relationships between people and the places they visit. [Visit the Skyfii website at www.skyfii.io](http://www.skyfii.io)

Tinybeans Group Limited (ASX:TNY) is a mobile and web-based technology platform that connects over 3 Million members in over 200 countries/territories with the most trusted tools and resources on the planet to help every family thrive. Tinybeans generates revenues from advertising, premium subscriptions and printed products. [Visit the Tinybeans website at www.tinybeans.com](http://www.tinybeans.com)



Zip Co Ltd (Z1P) is a leading player in the digital retail finance and payments industry. The Company offers point-of-sale credit and digital payment services to the retail, education, health and travel industries. Over 1.5 million consumers have adopted its products, Zip Pay, Zip Money and Pocketbook. The Company is focused on offering transparent, responsible and fairly priced consumer products. Zip's platform is entirely digital and leverages big data in its proprietary fraud and credit decisioning technology to deliver real-time consumer solutions. [Visit the Zip Co website at www.zip.co](http://www.zip.co)